

JUN 13 2022  
**Approved**

**REQUEST FOR AGENDA PLACEMENT FORM**

**Submission Deadline - Tuesday, 12:00 PM before Court Dates**

**SUBMITTED BY:** Ralph McBroom

**TODAY'S DATE:** June 7, 2022

**DEPARTMENT:** Purchasing

**SIGNATURE OF DEPARTMENT HEAD:**

**REQUESTED AGENDA DATE:** June 13, 2022

**SPECIFIC AGENDA WORDING:** Consider and approve revised pricing related to RFB 2020-208 Road Materials with Austin Asphalt.

**PERSON(S) TO PRESENT ITEM:** Ralph McBroom C.P.M.

**SUPPORT MATERIAL:** See attached

**TIME:** 5 min

(Anticipated number of minutes needed to discuss item)

**ACTION ITEM:** X

**WORKSHOP**

**CONSENT:**

**EXECUTIVE:**

**STAFF NOTICE:**

**COUNTY ATTORNEY:** X

**AUDITOR:**

**PERSONNEL:**

**BUDGET COORDINATOR:**

**IT DEPARTMENT:**

**PURCHASING DEPARTMENT:**

**PUBLIC WORKS:**

**OTHER:**

\*\*\*\*\*This Section to be completed by County Judge's Office\*\*\*\*\*

ASSIGNED AGENDA DATE: \_\_\_\_\_

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE \_\_\_\_\_

COURT MEMBER APPROVAL \_\_\_\_\_ Date \_\_\_\_\_



## Austin Asphalt

An Austin Industries Company

6330 Commerce Drive, Suite 150  
Irving, TX 75063  
Phone: (214) 596-7300  
Fax: (214) 596-7396

May 20th, 2022

Johnson County  
Purchasing Department  
Attn: Ralph McBroom, C.P.M.  
1102 E. Kilpatrick, Suite B  
Cleburne, Texas 76051

Subject: RFB 2020-208 Road Materials -Price Adjustment HMAC TxDot 340 Type B, Type D and High Performance Cold Mix – TxDot Specification 9202

Dear Ralph

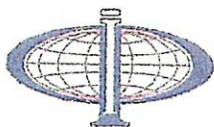
Austin Asphalt Inc. would like to express our appreciation for your continued business partnership. Over the past year, we have seen inflation that has affected our industry in many ways. The pricing on Liquid Asphalt, Aggregate Material and trucking cost has escalated to unprecedented levels.

With the spirit of our business partnership, we will continue to absorb the increases on both aggregate and trucking, but we will need to pass along our liquid asphalt price increase for a market correction. I have submitted the supportive documentation from PPI (Poten & Partners) that supports the liquid asphalt pricing from bid date to current. PPI from Poten & Partners is the standard utilized by TxDot, Counties and Cities for such an increase request.

We will need to implement the price increase June 1<sup>st</sup>, 2022 given the current market conditions. Please let me know if you have any questions or need anything else on my part regarding this price increase request.

Regards,

Steve Waczak – Sales, Austin Asphalt, Inc.



# ASPHALT WEEKLY MONITOR®

POTEN & PARTNERS

Vol. 34, No. 17

Week of April 25 – April 29, 2022

April 29, 2022

## ASPHALT WEEKLY HIGHLIGHTS

- Retail asphalt and flux prices increased in most East Coast markets this week.
- This week East Coast asphalt barge prices firmed, with flux barge prices holding steady.
- Midwest wholesale asphalt prices go generally higher for May barges and rail supply.
- Midwest rack asphalt selling prices are assessed higher for most Midwest area markets.
- Gulf Coast asphalt retail pricing firmed in some areas, steady in most, with flux racks flat.
- The asphalt barge range narrowed, with flux barge prices steady on the Gulf Coast.
- Rocky Mountain selling assessments head higher this week in some locations.
- Wholesale prices in the Rockies go up for May, with supply from refiners reportedly tight.
- Some Pacific Northwest locations had higher prices. California market prices were flat.
- In western Canada, retail markets were flat. Wholesale prices moved up this week.
- In eastern Canada, Quebec markets had higher posted ranges. Ontario markets were also in higher price levels this week.
- Oil prices increased notably this week for all benchmark grades.

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**ASPHALT PRICES**

United States	Posted Prices Asphalt Cement US\$/ST		Selling Prices Asphalt Cement US\$/ST		Selling Prices Roofing Flux US\$/ST	
<b>East Coast/Northeast</b>						
CT/MA/ME/NH/RI/VT	625	— 725	+625	— 715	+645	— 675+
Inland NY/Cent. PA	625	— 725+	+600	— 650+	+645	— 675+
NYC/NJ	+625	— 695+	610	— 670+	+645	— 675+
E. PA/MD	+625	— 700+	610	— 670+	+645	— 675+
VA/NC/SC	+635	— 715+	610	— 670+	+645	— 675+
GA/FL	625	— 725	+620	— 700	+645	— 680
N.E. Barge FOB			+600	— 610+		
New England Barge CIF			+640	— 650		
N.E. Barge CIF			+620	— 630	+630	— 650+
S.E. Barge CIF			+620	— 630	+630	— 650+
<b>MidContinent/Midwest</b>						
ND/SD/NE	625	— 700+	+625	— 680+	550	— 600
KS/OK/N. TX	650	— 715+	+650	— 700+	550	— 650
MN/WI	650	— 700+	+650	— 700+	550	— 600
MO/IL/IA	650	— 715+	+640	— 700+	550	— 650
IN/OH/MI	650	— 710+	+635	— 700+	575	— 650
Area Barge			+575	— 610+	575	— 650
Area Rail			+575	— 615+		
<b>Gulf Coast/Mid-South</b>						
S. TX/S. LA	635	— 665	635	— 665	630	— 650
AL/MS/N. LA	650	— 680	635	— 655	630	— 680
TN/KY/AR	635	— 720+	635	— 680+	630	— 650
Area Barge			+585	— 605	590	— 610
<b>Rocky Mountain</b>						
WY/MT			+575	— 625		
CO/NM	+600	— 735	+600	— 700+		
AZ/UT	575	— 700+	575	— 690+		
Wholesale – Rail FOB			+540	— 575+		
<b>West Coast/Northwest</b>						
WA/OR	650	— 725	640	— 725+	620	— 640
N. CA	670	— 670	650	— 670		
S. CA	670	— 670	660	— 670	650	— 680
<b>CANADA</b>						
	C\$/MT		C\$/MT			
British Columbia*	850	— 900	825	— 900		
Alberta*	1050	— 1050	800	— 900		
Sask./Manitoba*	850	— 900	850	— 900		
Toronto, Ontario	+950	— 1050+	+950	— 1000+		
Montreal, Quebec	+1195	— 1200	1000	— 1050		

"+" Denotes price increase from last issue's price. "-" Denotes price decrease from last issue's price.

FOB prices are for domestic barrels, CIF prices are for both domestic and imported barrels. "NA" is not available or ceased posting.

\*We no longer receive posted prices from some suppliers for western Canada provinces. We have decided to eliminate posted price ranges for these provinces starting in next week's issue of the report due to limited data.



**ASPHALT PRICES**

United States	Posted Prices Asphalt Cement US\$/ST			Selling Prices Asphalt Cement US\$/ST			Selling Prices Roofing Flux US\$/ST		
<b>East Coast/Northeast</b>									
CT/MA/ME/NH/RI/VT	450	—	545	415	—	525	370	—	410
Inland NY/Cent. PA	370	—	490	340	—	370	370	—	410
NYC/NJ	370	—	460	300	—	360	370	—	410
E. PA/MD	350	—	465	300	—	350	370	—	410
VA/NC/SC	320	—	445	305	—	370	370	—	410
GA/FL	350	—	410	325	—	390	370	—	410
N.E. Barge FOB				-245	—	255-			
New England Barge				-280	—	295-			
N.E. Barge CIF				-260	—	270-	-315	—	340-
S.E. Barge CIF				-265	—	275-	-315	—	340-
<b>MidContinent/Midwest</b>									
ND/SD/NE	460	—	500	330	—	400-	-270	—	320
KS/OK/N. TX	400	—	410	330	—	410	-240	—	390
MN/WI	400	—	450	-340	—	380-	260	—	325-
MO/IL/IA	-320	—	425	-320	—	400-	280	—	330-
IN/OH/MI	-360	—	410	-340	—	400-	280	—	340
Area Barge				-190	—	220-	270	—	325-
Area Rail				-190	—	210-			
<b>Gulf Coast/Mid-South</b>									
S. TX/S. LA	345	—	445	305	—	440	370	—	400
AL/MS/N. LA	385	—	430	370	—	400	370	—	410
TN/KY/AR	390	—	470	390	—	425	375	—	410
Area Barge				225	—	235	265	—	285
<b>Rocky Mountain</b>									
WY/MT				-320	—	380-			
CO/NM	440	—	445	-390	—	445			
AZ/UT	425	—	450	380	—	450			
Wholesale - Rail FOB				-160	—	190-			
<b>West Coast/Northwest</b>									
WA/OR	350	—	430	340	—	410-	-260	—	310-
N. CA	340	—	360	330	—	360			
S. CA	315	—	395	315	—	370-	360	—	370
<b>CANADA</b>									
	C\$/MT			C\$/MT					
British Columbia	650	—	660	580	—	640			
Alberta	650	—	675	570	—	620			
Sask./Manitoba	660	—	675	580	—	650			
Toronto, Ontario	500	—	600	450	—	580			
Montreal, Quebec	815	—	950	450	—	550			

"+" Denotes price increase from last issue's price. "-" Denotes price decrease from last issue's price.  
 FOB prices are for domestic barrels, CIF prices are for both domestic and imported barrels. "NA" is not available or  
 ceased posting.



Johnson County RFB 2020-208 Road Material

Austin Asphalt, Inc. Effective pricing 6/1/22



<u>Line #</u>	<u>Description</u>	<u>FOB Plant - Current Price/Ton</u>	<u>FOB Plant - Proposed Increase /Ton</u>
1	HMAC TxDot 340 Type - B	\$55.38	\$70.94
2	HMAC TxDot 340 Type - D	\$62.08	\$77.64
3	High Perf. Cold Mix	\$103.13	\$118.69
4	Other Fee's (Haul Rate/ton)	\$18.85	\$18.85

FOB Plant - #402  
Ft. Worth Plant  
2301 Austin Road  
Ft. Worth, Texas 76118

**Price Increase Evaluation**  
**Johnson County RFB 2020-208**

5/5/2022

		PPI High	PPI Low	PPI Avg.
Bid Date	10/9/2020	\$ 410.00	\$ 330.00	\$ 370.00
Current Date	4/29/2022	\$ 700.00	\$ 650.00	\$ 675.00
			\$ Increase	\$ 305.00



Actual Experienced Price Increase per ton: \$ 15.56

Line Item	Plant	Unit Bid Price	New Desired Unit Price	Actual % Increase
TYPE - D	Ft. Worth	\$ 62.08	\$ 77.64	
Type-B	Ft. Worth	\$ 55.38	\$ 70.94	
High Performance Cold Mix	Ft. Worth	\$ 103.13	\$ 118.69	

Bid Date 10/9/20  
 Start date 10/31/20  
 One yr w/ three (one ) yr renewal options  
 11/1/21-10/31/22

- A Index from the Month of bid opening date or the month of the last approved price increase.
- B Current or latest index
- C Percent Applied
- D Allowable Dollar adjustment to current price
- (B-A)\*C=D Allowable percentageChange to current price